American Family Insurance Group

Total Lobbying Effort

Total Lobbying Expenditures

| 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| \$38,768.74 | \$39,596.58 | \$28,339.61 | \$26,365.00 | \$133,069.92 |

Total Hours Communicating

| 2007 | 2007 | 2008 | 2008 | Total |
|----------------|-----------------|----------------|-----------------|-------|
| January - June | July - December | January - June | July - December | |
| 27.50 | 18.50 | 15.25 | 0.50 | 61.75 |

Total Hours Other

| 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------|
| 137.50 | 148.25 | 43.75 | 9.50 | 339.00 |

Hours Lobbied on Each Matter

Lobbying Effort On Legislative Bills And Resolutions

Senate Bill 181

relating to: prohibiting an insurer from requiring a certain vendor for repairing a motor vehicle, requiring adjusters to inspect motor vehicle damage, and insurance payments for motor vehicle repair costs.

| 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| 28.00 (17%) | 22.00 (13%) | 6.00 (10%) | | 56.00 (14%) |

Assembly Bill 353

relating to: prohibiting an insurer from requiring a certain vendor for repairing a motor vehicle, requiring adjusters to inspect motor vehicle damage, and insurance payments for motor vehicle repair costs.

| 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| 21.00 (13%) | | | | 21.00 (5%) |

Assembly Bill 387

relating to: prohibiting the use of information in credit reports for issuing or setting premiums for motor vehicle or property insurance.

| 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | 27.00 (16%) | | 0.00 (3%) | 27.00 (7%) |

Assembly Bill 542

relating to: the Interstate Insurance Product Regulation Compact, the Interstate Insurance Product Regulation Commission, filing insurance policy forms with the commissioner of insurance, suitability of annuity contracts, and granting rule-making authority.

| 2007 | 2007 | 2008 | 2008 | Total |
|----------------|-----------------|----------------|-----------------|-------------|
| January - June | July - December | January - June | July - December | |
| | | 3.00 (5%) | | 3.00 (< 1%) |

relating to: the Interstate Insurance Product Regulation Compact, the Interstate Insurance Product Regulation Commission, filing insurance policy forms with the commissioner of insurance, suitability of annuity contracts, and granting rule-making authority.

| 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | | 3.00 (5%) | | 3.00 (< 1%) |

Senate Bill 348

relating to: factors for setting premium rates for motor vehicle insurance.

| 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | | 3.00 (5%) | | 3.00 (< 1%) |

Senate Bill 355

relating to: restrictions on the operation of motor vehicles by persons using electronic text messaging devices and providing a penalty.

| 2007 | 2007 | 2008 | 2008 | Total |
|----------------|-----------------|----------------|-----------------|-------------|
| January - June | July - December | January - June | July - December | |
| | | 3.00 (5%) | | 3.00 (< 1%) |

Senate Bill 374

relating to: compulsory financial responsibility for the operation of motor vehicles, providing an exemption from emergency rule-making procedures, granting rule-making authority, and providing a penalty.

| 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | | 3.00 (5%) | | 3.00 (< 1%) |

Senate Bill 259

relating to: prohibiting the use of information in credit reports for issuing or setting premiums for motor vehicle or property insurance.

| 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | | 12.00 (20%) | 0.00 (3%) | 12.00 (3%) |

Lobbying Effort On Budget Bill Subjects

| Health and Family Services: Health | | | | | | |
|------------------------------------|-------------------------|------------------------|-------------------------|-------------|--|--|
| 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total | | |
| 20.00 (12%) | 27.00 (16%) | | | 47.00 (12%) | | |

Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

| "The Consumer Choice in Auto Repairs Act" | | | | | | |
|---|-------------------------|------------------------|-------------------------|------------|--|--|
| 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total | | |
| 29.70 (18%) | | | | 29.70 (7%) | | |

| nsurance regulations related to climate change | | | | | |
|--|-------------------------|------------------------|-------------------------|-------------|--|
| 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total | |
| | | | 1.00 (10%) | 1.00 (< 1%) | |

| Insurance regulations related to collection of market conduct data | | | | | |
|--|------------------------|-------------------------|------------------------|-------------------------|-------|
| | 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total |

| 1 | | | |
|---|--|-----------|-------------|
| | | 0.50 (5%) | 0.50 (< 1%) |

| Uninsured and underinsured motorist coverage | | | | | | | |
|--|-------------------------|------------------------|-------------------------|-------------|--|--|--|
| 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total | | | |
| | | | 0.50 (5%) | 0.50 (< 1%) | | | |

| Producer licensin | ng fees | | | |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total |
| | | | 0.50 (5%) | 0.50 (< 1%) |

Minor Efforts

(Time spent on matters each of which accounted for less than 10% of the organization's lobbying)

| 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-----------------|
| 36 (22%) | 50 (30%) | 27 (45%) | 3 (27%) | 115.58 (28.84%) |

Other Matters

Includes time spent on:

- Gubernatorial nominations
 Matters on which the organization made no lobbying communication

| 2007 January - June | 2007 July - December | 2008 January - June | 2008 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|----------------|
| 29.70 (18%) | 41.69 (25%) | | 4.20 (42%) | 75.59 (18.86%) |